#### ORGANISATIONAL BEHAVIOUR

SUB CODE: 16CCBB7 II BBA

### TWO MARK QUESTION AND ANSWER:

### 1. What do you mean by organisational behaviour?

Organisational behaviour is directly concerned with the understanding prediction and control of behaviour in organisations.

### 2. What do you mean by perception?

Perception can be defined as the process of perceiving, selecting organising, interpreting, checking and reacting to sensory stimuli or data.

#### 3. Define personality?

Personality is the dynamic organisation with in the individual of those psychological system that determine his unique adjustment to his environment.

### 4. What do you mean by motivation?

Motivation is the process of stimulating people to action to accomplish desired goals

## 5. What do you mean by unity of direction?

The efforts of all the members of the organisation should be directed towards common goals because it leads to unity of action.

#### 6. Meaning of group?

A group is a aggregation of people who interact with each other are aware of one another have a common objective and perceive themselves to be a group.

#### 7. Meaning of value?

Values focus on the judgement of what ought t be, values are yardsticks to guide and desire actions attitudes are the feeling or personal opinion about something.

#### 8. Meaning of learning?

Learning as a relatively enduring change in behaviour brought about as a consequences of experience.

#### 9. Meaning of power?

Employees derive much greater power collectively as a member of union than as individual in an organisation.

#### 10. Meaning of formal group?

A group that officially deliberately and consciously created to perform certain task is known as a formal group. Such a group has a hierarchical structure.

#### 11. What do you mean by stress management?

Individual difference account for a wide range of reaction to stress a task viewed as challenging a one person may produce high level of anxiety in another.

### 12. What do you mean by group dynamics?

It comprises of learning about the use and process of group dynamic discusses behavioural and attitude features of a group. It learns about formation of group their structures, processes and functioning.

### 13. What are the Organisational stress?

- I) Physical demand
- II) Task demand
- III) Role demand
- IV) Interpersonal demand

### 14. What are the theories of organisation?

- i) Classical theory
- ii) Neo-classical theory
- iii) Modern theory

### 15. What do you mean by structure?

The organisation structure is one which is deliberately and consciously created for sake of attaining the organisational objectives.

### 16. What do you mean by authority?

It is the official right of an individual it accrues to a person by virtue of his official positions.

### 17. What do you mean by responsibility?

Responsibility is the duty of obligation of a subordinate to whom some work has been assigned by superior to perform the task requires responsibility can be given to human beings only.

### 18. What do you mean by selecting a basic for departmentation?

Although the activities performed by different departments and individual are different they are inter related and inter dependent.

## 19, disciplines contributing to organisational behaviour?

- I) Psychology
- II) Sociology
- III) Anthropology

### 20) define attitude?

Attitude is the persistent tendency to feel and behave in a favourable or unfavourable way towards some object persons or ideas.

#### FIVE MARK QUESTIONS AND ANSWER:

### 1) Explain the Maslow's hierarchy theory?

Hierarchy of needs are arranged in the form of this pyramid is ascending order.

- a) Physiological needs
- b) Security needs
- c) Social needs
- d) Self esteem needs
- e) Self actualisation needs.

#### 2) Explain the theory of Mc. Gregor's Theory X and Theory Y

#### Theory X:

- i) Employees inherently dislike work and try to avoid it.
- ii) Employees should be coerced to perform under supervision.
- iii) Employees will deter from taking responsibilities'.

#### Theory Y:

- i) Employee consider work as natural as rest or play.
- ii) People exercises self direction and control in attaining goals.

## 3) Explain the Types of value?

i) Instrumental value:

It is a single belief that a specific mode of conduct is personally and socially preferable in all situation with respect to all subjects.

ii) Terminal value:

These refers to the belief that a particular end state of existence is worth striving prosperity freedom equality and security.

## 4) Explain the process of perception?

- i) Receiving
- ii) Selecting
- iii) Organising
- iv) Interpreting
- v) Checking
- vi) Reacting

### 5) What are the factors affecting organisational climate?

- i) Organisational structure
- ii) Individual responsibility
- iii) Support And warmth
- iv) Risk and risk taking
- v) Rewards
- vi) Conflict and tolerance

# 6) Explain the Theories of learning?

i) Classical conditioning:

It states that behaviour is learned by repetitive association between a stimulus and response.

ii) Operant conditioning:

This theory argues that the learner forms a cognitive structure is memory, preserves and organise information about the various events that occur in situation.

iii) Cognitive learning:

It suggest that people emit response that are rewarded and will not emit response that are either rewarded.

#### 7) What are the importance of leadership?

- 1) To have team work
- 2) To guide
- 3) To motivate
- 4) To bring about changes
- 5) To handle crisis

#### 8) What are the determinants of personality?

- 1) Biological factors
  - i) Heredity
  - ii) Brain
  - iii) Physical appearance
- 2) Family and social factors
- 3) Cultural factors

#### 4) Situational factors

## 9) Explain the types of power?

- 1) Reward power
- 2) Coercive power
- 3) Legitimate power
- 4) Represent power
- 5) Expert power

### 10) Explain the measurement of morale?

- 1) A company records and reports
- 2) Observation
- 3) Attitude surveys

## 11) What are the elements of bureaucracy?

- 1) Hierarchy
- 2) Division of labour
- 3) Rules and regulation
- 4) Departmentalisation
- 5) Narrow span of control
- 6) Records
- 7) Impersonal relationship

### 12) Explain the motivation of Herzberg theory?

### Hygiene factors:

- 1)Company
- 2) security
- 3) salary
- 4) personal life
- 5) supervision
- 6) status

#### Motivational factors:

- 1) Achievement
- 2) Advancement
- 3) Growth
- 4) Recognition
- 5) Work itself
- 6) Responsibility

### 13) Explain the group dynamics?

- 1) Forming stage
- 2) Storming stage
- 3) Naming stage
- 4) Performing
- 5) Adjourning

### 14) What are the types of conflict?

A) Individual conflict:

- i) Intra individual
- ii) Inter personal conflict
- B) Group conflict:
  - i) Inter group conflict
  - ii) Intra group conflict
- C) Organisational conflict:
  - i) Intra organisational conflict
  - ii) Horizontal conflict

### 15) Describe the modern organisation theory?

- i) Open system view
- ii) Adaptive system
- iii) Probabilistic model
- iv) Dynamic multi variable

### 10 Mark Questions And Answers:

### 1) Write the nature of organisational behaviour?

- i) It focuses on the behaviour of individuals.
- ii) It is interdisciplinary action.
- iii) It is an applied science.
- iv) It is an art as well.
- v) It adopts a humanistic approach.
- vi) Its ultimate aim is to attain the organisational objective.

### 2) What are the factors influencing the selection of stimuli?

- A) External factors:
  - i) Nature of the stimuli
  - ii) Locations
  - iii) Size and shape
  - iv) Intensity
  - v) Novelty and familiarity
  - vi) Contrast
  - vii) Motion

#### B) Internal factors:

- i) Personality traits
- ii) Age differences
- iii) Unfulfilled needs
- iv) Special interest
- v)

### 3) What are the types of groups?

Groups may be classified into the following types.

- i) Formal group
- ii) Informal group
- iii) Membership group

- iv) Reference group
- v) In group
- vi) Out group
- vii) Open group
- viii) Closed group

## 4) What are the different kinds of leadership styles?

The following are the different kinds of leadership styles that have been identified:

- i) Autocratic
- ii) Democratic
- iii) Laissez-faire
- iv) Functional
- v) Institutional
- vi) Paternalistic

### 5) What are the causes of stress?

- 1) Personal factors?
  - i) Ability
  - ii) Perception
  - iii) Manner of approaching crisis
  - iv) Level of self confidence
  - v) Experience
  - vi) Desire for work
  - vii) Beliefs
- 2) Organisational factors:
  - 1) Nature of job
  - 2) Superior subordinate relationship
  - 3) Interpersonal relationship
  - 4) Target to be reached
  - 5) Physical working conditions

### 6) what are the effects of politics?

- 1) Making policies and procedure clear
- 2) Top management to play a greater role
- 3) top officials as role models.
- 4) warnings.
- 5) object assessment of performance.

### 7) explain the administrative theory?

- 1) division of labour
- 2) authority and responsibility
- 3) unity of command
- 4) equity
- 5) order
- 6) discipline

- 7) initiative
- 8) remuneration
- 9)stability of tenure
- 10) scalar chain
- 11) subordination of individual
- 12) esprit de crops
- 13) centralisation
- 14) decentralisation

### 8) what are the factors providing organisational politics?

- 1)career development
- 2) financial needs
- 3) desire authority
- 4) Performance
- 5) promotion and transfer
- 6) style and leadership

## 9) explain the theories of leadership?

- 1) trait theory
- 2) behaviour theory
- 3) situational theory

## 10) explain the term group cohesiveness?

Group cohesiveness refers to the extent to which the members of a group attached to each other and willing to remain the group.

- 1) Interaction
- 2) Threat
- 3) Conviction
- 4) Group size
- 5) Leadership
- 6) Values

### 11) explain the types of communication?

- a) Based on relationship
  - i) Formal
  - ii) Informal
- b) Based on the flow of direction
  - i) Upward
  - ii) Downward
  - iii) Sideward
- c) Based on method used
  - i) Oral
  - ii) Written
  - iii) Gestural

## 12) what are the determinants of job satisfaction?

- a) personal factors:
  - i) Age
  - ii) sex
  - iv) Education
  - v) Experience
  - vi) Ability
  - vii) Perception
- b) organisational factors:
  - i) nature of work assigned
  - ii) pay and other benefit
  - iv) Superior
  - v) Interpersonal relationship
  - vi) Opportunity

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